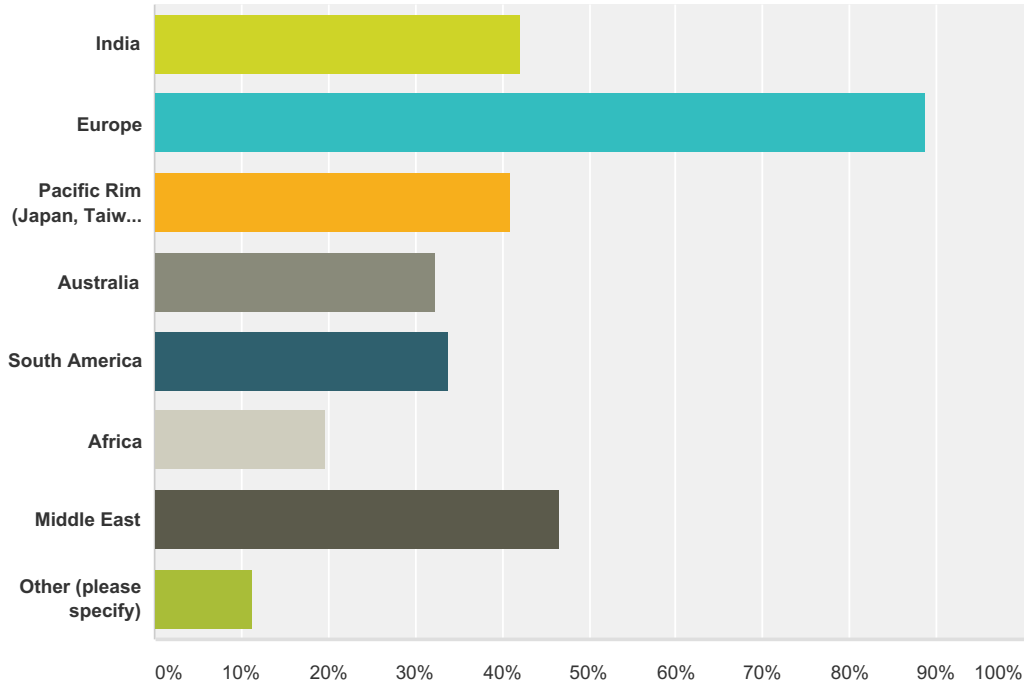


Overseas Opportunities

Q1 From what overseas regions have you accepted Voiceover work? (click all that apply)

Answered: 71 Skipped: 0

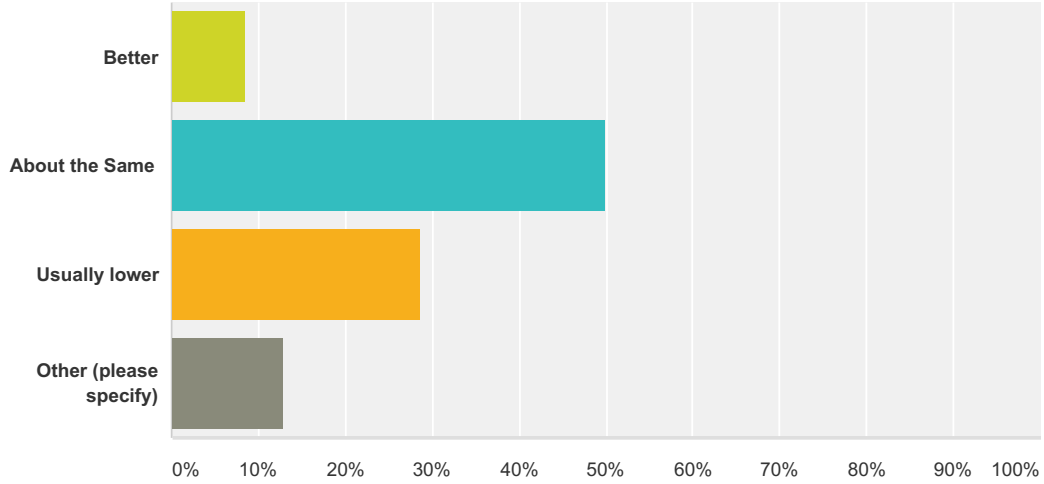


Answer Choices	Responses
India	42.25% 30
Europe	88.73% 63
Pacific Rim (Japan, Taiwan, Singapore, Thailand, Philippines)	40.85% 29
Australia	32.39% 23
South America	33.80% 24
Africa	19.72% 14
Middle East	46.48% 33
Other (please specify)	11.27% 8
Total Respondents: 71	

Overseas Opportunities

Q2 How does the pay scale from your best overseas customer compare to USA scales?

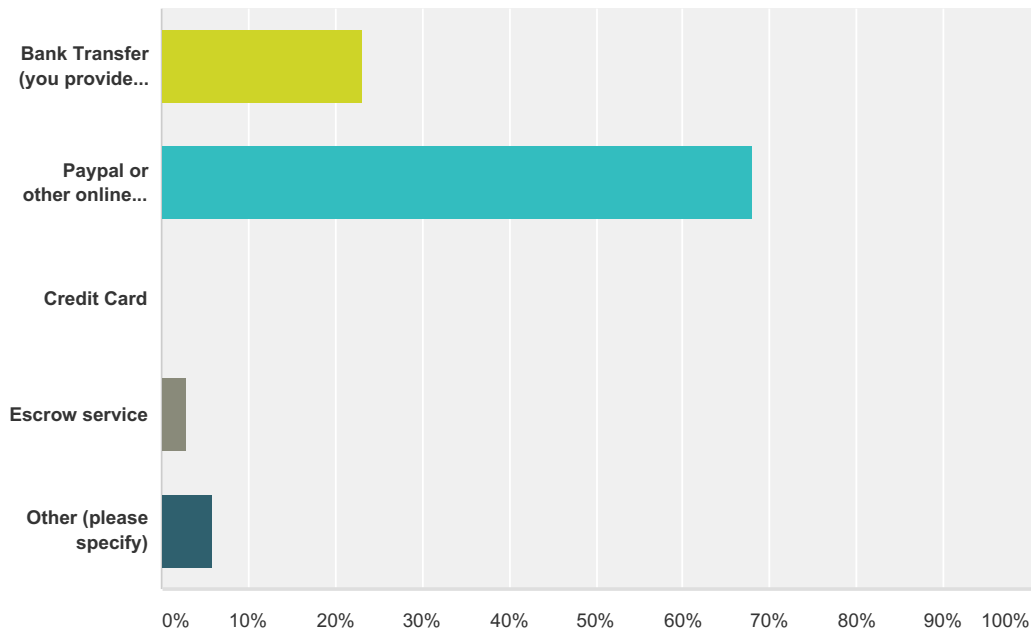
Answered: 70 Skipped: 1



Answer Choices	Responses
Better	8.57% 6
About the Same	50.00% 35
Usually lower	28.57% 20
Other (please specify)	12.86% 9
Total	70

Q3 What is the typical method of payment from your best international customer?

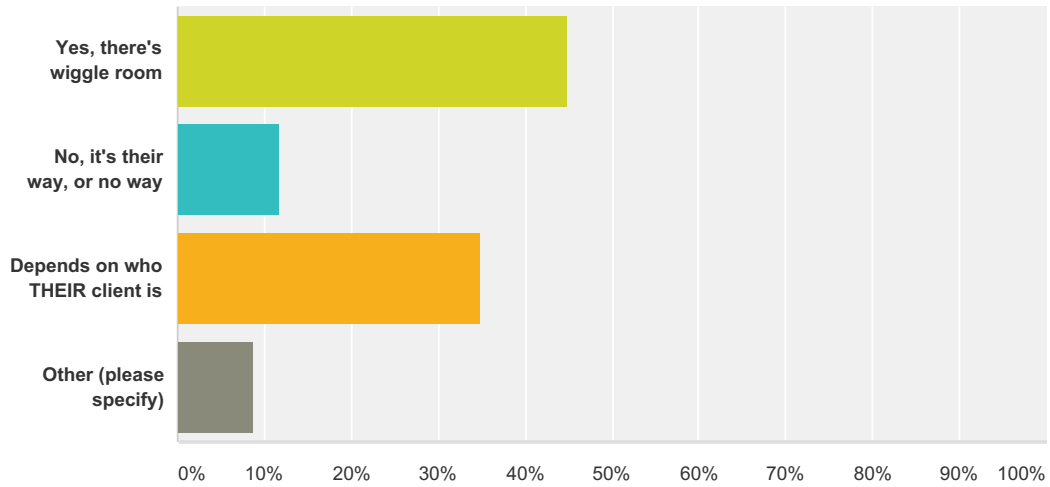
Answered: 69 Skipped: 2



Answer Choices	Responses	Count
Bank Transfer (you provide acct info)	23.19%	16
Paypal or other online payment service	68.12%	47
Credit Card	0.00%	0
Escrow service	2.90%	2
Other (please specify)	5.80%	4
Total		69

Q4 Is your best international customer open to the negotiation process?

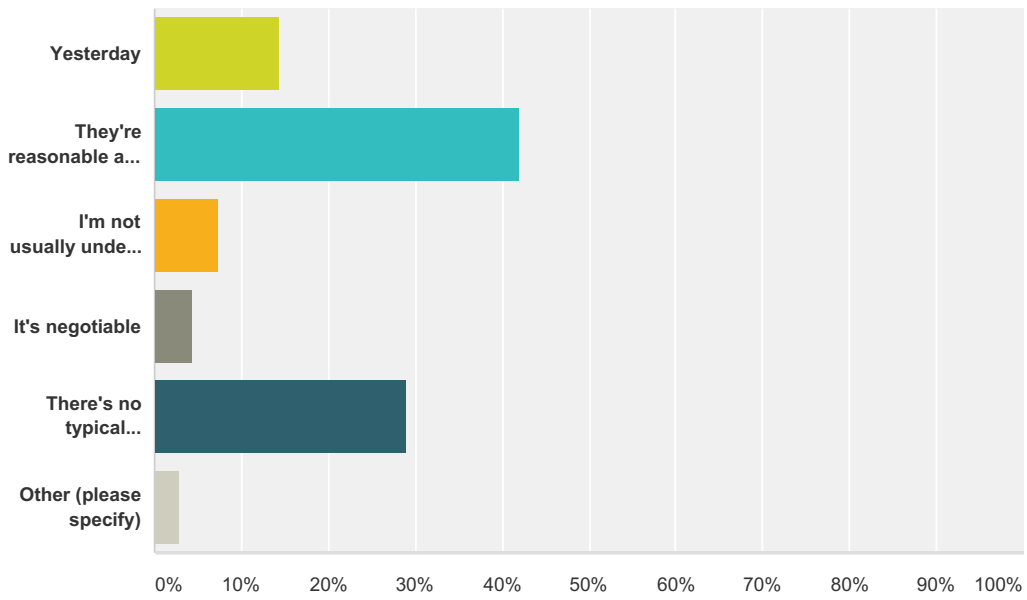
Answered: 69 Skipped: 2



Answer Choices	Responses
Yes, there's wiggle room	44.93% 31
No, it's their way, or no way	11.59% 8
Depends on who THEIR client is	34.78% 24
Other (please specify)	8.70% 6
Total	69

Q5 How quickly does your best international client expect turnaround?

Answered: 69 Skipped: 2

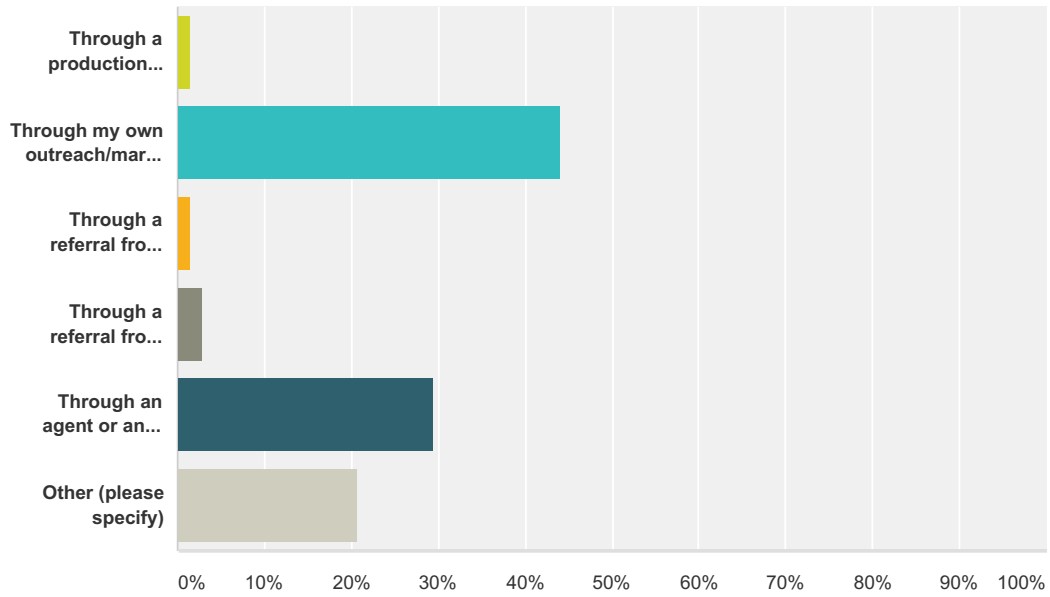


Answer Choices	Responses
Yesterday	14.49% 10
They're reasonable and give adequate notice	42.03% 29
I'm not usually under high pressure	7.25% 5
It's negotiable	4.35% 3
There's no typical scenario, different for every job	28.99% 20
Other (please specify)	2.90% 2
Total	69

Overseas Opportunities

Q6 How did you find your overseas client?

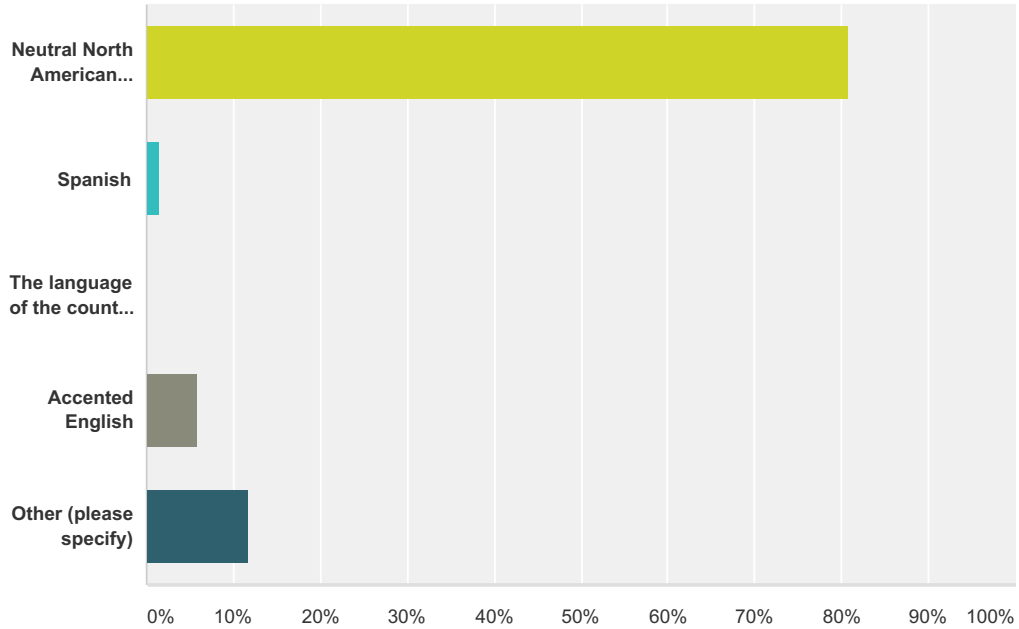
Answered: 68 Skipped: 3



Answer Choices	Responses
Through a production studio.	1.47% 1
Through my own outreach/marketing.	44.12% 30
Through a referral from a friend.	1.47% 1
Through a referral from another client	2.94% 2
Through an agent or an online VO subscription service	29.41% 20
Other (please specify)	20.59% 14
Total	68

Q7 In what language do you predominantly deliver your product to your overseas client?

Answered: 68 Skipped: 3

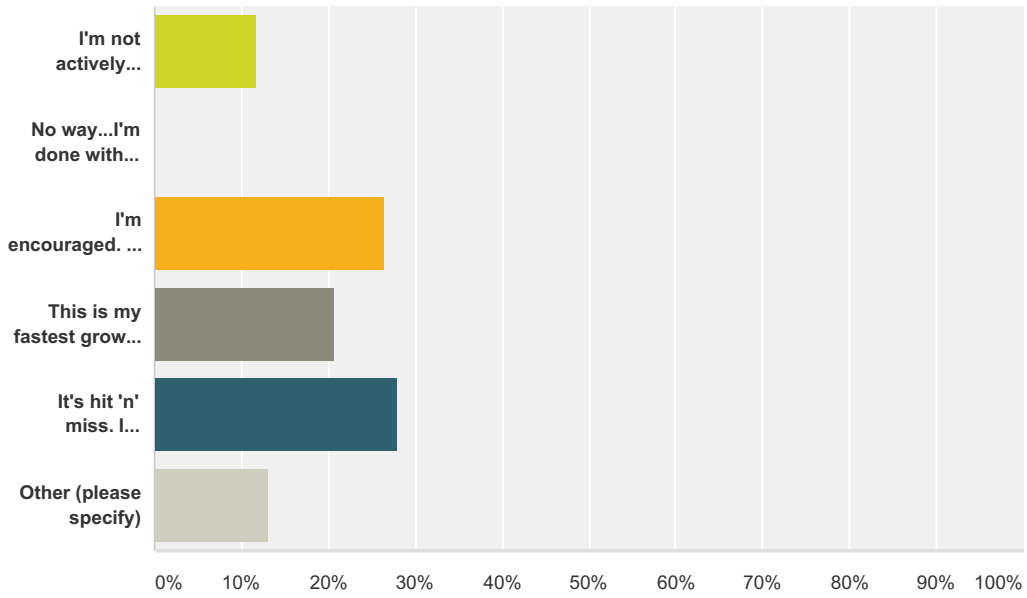


Answer Choices	Responses
Neutral North American English	80.88% 55
Spanish	1.47% 1
The language of the country where the client operates	0.00% 0
Accented English	5.88% 4
Other (please specify)	11.76% 8
Total	68

Overseas Opportunities

Q8 How does international VO work fit into your future plans?

Answered: 68 Skipped: 3



Answer Choices	Responses	
I'm not actively pursuing overseas work	11.76%	8
No way...I'm done with international VO work!	0.00%	0
I'm encouraged. I think I'll try harder to get overseas work	26.47%	18
This is my fastest growing area of VO opportunity.	20.59%	14
It's hit 'n' miss. I respond to overseas job opportunities if they find me somehow.	27.94%	19
Other (please specify)	13.24%	9
Total		68